

# NAIOP

COMMERCIAL REAL ESTATE  
DEVELOPMENT ASSOCIATION

INLAND EMPIRE CHAPTER

## Get Involved! Join a Committee!

NAME \_\_\_\_\_

COMPANY \_\_\_\_\_

PHONE \_\_\_\_\_

FAX \_\_\_\_\_

EMAIL \_\_\_\_\_

As Southern California's leading commercial real estate professional organization, we are your connection to the industry. We monitor legislation, offer networking events, professional development activities, and community involvement opportunities. In addition, we bring you together with the foremost national, regional, and local industry professionals, so you stay informed and connected to what's happening in commercial real estate.

NAIOP is an organization that relies almost exclusively on participation from its membership to manage the operations. To aid in the direction of the organization and ease the workload, NAIOP separates into several different committees that perform a specific function. Each committee is made up of a Chairperson (usually a member of the Board of Directors) and a varying number of NAIOP members depending on the objectives and workload of that committee. Each committee sets goals to attain for the year that work synergistically with the other committees to assist NAIOP in attaining its organization objectives.

**Check the committee(s) that you are interested in participating or learning more about and FAX to NAIOP Inland Empire office at (951) 324-0348.**

### LEGISLATIVE AFFAIRS

**Co-Chair: Ed Konjoyan, Majestic Realty Co.**

**Co-Chair: John Magness, Hillwood Investments**

The committee is responsible for monitoring federal, state and local affairs. The committee works with NAIOP national on federal issues, California Business Properties Association (CBPA) on state issues. The committee will continue to focus on issues such as split roll property tax, transportation and goods movement, Development Impact fees and elections that impact the industry. The committee is also responsible for making recommendations to the NAIOP Board of Directors regarding support and opposition of candidates on local and state elections.

*(Committee meets monthly – first Friday of the month)*

### DEVELOPING LEADERS/MEMBERSHIP/ MENTORS

**Co-Chair: Brian Hall, Lee & Associates**

**Co-Chair: Jimmie Herrick, Stewart Title of California**

**Co-Chair: Tricia Hinckley, City of Riverside**

**Co-Chair: Michael Morris, Morris Venture Partners**

Responsible for actively recruiting new members, developing marketing strategies for reaching prospective members and follows up on membership leads. Committee is also responsible for membership reception and networking events.

*(Committee meets six times a year – 2010 dates to be determined)*

### SPONSORSHIP

**Co-Chair: Kimberly Stevenson, Buchanan Street Partners**

**Co-Chair: Stephen Batcheller, Panattoni**

**Co-Chair: Todd Burnight, The Carson Companies**

Responsible for follow up phone calls to prospective annual sponsors as well as coming up with new leads to contact for future sponsorship opportunities. The committee develops marketing strategies and actively pursues the implementation and growth of the sponsorship program.

*(Committee meets 3-4 times a year, dates for 2010 to be determined)*

❑ **PROGRAMS**

**Co-Chair: John Condas, Allen Matkins Leck Gamble Mallory & Natsis LLP**

**Co-Chair: Michael Morris, Morris Venture Partners**

**Co-Chair: Brian Parno, Stirling Capital Investments**

The committee establishes the annual calendar of events, secures speakers and event sponsors and selects event venues. Committee is responsible for managing the content and material presented by the speakers and providing sponsor recognition. The committee's goal is to maintain a balance of programs that are educational, informational, timely and entertaining. Annual events such as Golf, Mid-Year Market Review, Bus Tour have sub committees.

*(Committee meets monthly January through December, dates for 2010 to be determined)*

❑ **2010 Golf Tournament**

**Co-Chair: Milo Lipson, Grubb & Ellis**

**Co-Chair: Dan Webb, Alere Property Group**

Committee is responsible for selecting the golf course, securing sponsors and players, promoting the event and all activities on the day of the tournament.

*(Committee meets monthly January through May, dates for 2010 to be determined)*

❑ **2010 Mid-Year Market Review**

**Co-Chair: Phil Bowman, Sandalwood Advisors, Inc.**

**Co-Chair: J.R. Wetzel, PGP Partners Inc.**

Committee is responsible for securing event speakers, sponsors, and selecting a venue.

*(Committee meets monthly January through July, dates for 2010 to be determined)*

❑ **2010 Bus Tour**

**Co-Chair: Craig Halverson, Watson Land Company**

**Co-Chair: Gerald Singh, Oltmans Construction Company**

**Co-Chair: Ron Washle, Grubb & Ellis**

Committee is responsible for securing event sponsors, projects, tour guides, mapping of route(s) and creating new and innovative ways to promote and market the projects on the tour.

*(Committee meets monthly February through November, dates for 2010 to be determined)*

❑ **COMMUNITY SERVICE**

**Co-Chair: Natalie Bazarevitsch, CB Richard Ellis**

**Co-Chair: Mike Del Santo, CB Richard Ellis Investors**

Committee is responsible for researching and recommending charities for the board to support. The Committee will arrange events with different organizations such as Foothill Family Shelter and Operation Interdependence, for the board and others to participate.

*(Committee meets monthly February through November, dates for 2010 to be determined)*

❑ **PUBLIC and MEDIA RELATIONS**

**Co-Chair: Mary Jane Olhasso, City of Ontario Economic Development**

**Co-Chair: Mary Sullivan, Sullivan Consulting Services**

Committee is responsible for communicating events to the Public and Media.

*(Committee meets monthly January through December, dates for 2010 to be determined)*

***Get Involved and Get Connected!***

***NAIOP Inland Empire • Tel. (951) 324-0350 • Fax (951) 324-0348***